

The following CASE STUDY summarises PARTNERSHIP HIGHLIGHTS between LEXUS AUSTRALIA & SYDNEY FILM FESTIVAL

THIS PICTURE VIEWED UNDER THE JURISDICTION OF



LEXUS AUSTRALIAN & SYDNEY FILM FESTIVAL

Lexus Australia proudly supported Sydney Film Festival (SFF) through a highly successful, 5-year partnership (2015-2019). As leading advocates for the local film industry, Lexus made essential and significant contributions to support both the running of the Festival and promising Australian filmmakers.

An impressive \$600,000 investment to the Lexus Australia Film Fellowship, presented by SFF, formed the pinnacle of the partnership by establishing an exceptional foundation for 12 aspiring filmmakers to unleash their creative talents. Working hand-in-hand with SFF, the Fellowship instilled vision with creativity by pushing film forward as an art form and elevating its status across multiple media channels.

Although the partnership ended in 2019 when Lexus moved in a new strategic direction, their years of crucial support to the Fellowship, coupled with their annual presentation of SFF's Opening Night film, symbolised Lexus' investment in excellence, innovation, and dedication to the Australian arts.

PARTNERSHIP OVERVIEW







Clockwise From top: SFF Opening Night at Sydney's State Theatre; Cast of Opening Night film, Ruben Guthrie (2015); Director Rachael Ward introducing her 2019 Opening Night film Palm Beach.

LEXUS FELLOV/SHIP

The Lexus Australia Short Film Fellowships offered a \$200,000 yearly investment to support future generations of emerging filmmakers. Presented in collaboration with SFF, this Fellowship marked the largest cash prize for short film in Australia, awarding \$50,000 each to four filmmakers to produce and premiere their next short film at SFF.

This initiative presented a rare opportunity for young filmmakers to not only premiere their work at a prestigious festival, but also receive guidance from key industry figures. Finalists were selected by a jury of Australian industry professionals and included the likes of David Wenham and Judy Davis as Jury Chairs.

The Fellowship and the illustrious industry figures who presided over it, provided an unparalleled opportunity in developing next-generation Australian talent. Reflecting on their achievements, past recipients have praised the Fellowship for its invaluable support in prospering their craft and careers.



Senior Manager, Marketing.

"Lexus Australia strongly
supports initiatives that unearth
progressive creative talent.
Through the Fellowship, we aim
to encourage emerging
Australian filmmakers to explore
new ideas, refine their craft and
keep their art form moving
forward."







Clockwise from top: Aspiring filmmakers at the inaugural 2016 Lexus Fellowship Announcement; (L to R) Vin Naidoo, David Wenham (2017 Jury Chair), Marta Dusseldorp (2018 Jury Chair), and Nashen Moodley (SFF Festival Director); 2019 Fellowship Gala Premiere at Dendy Opera Quays.



LEXUS FELLOWSHIP

FROM THE FILMMAKERS

"The Fellowship has given us the opportunity to challenge ourselves and grow as filmmakers. It has been amazing and tricky to navigate the logistics to see our project come to fruition. It's been exciting to see the body of work that this Fellowship has made up to date!"

Curtis Taylor - Jadai: The Broome Brawler

"Opportunities like this are so precious and rare, not to mention critical for developing the emerging screen sector, and I feel honoured to have been granted this experience."

Anya Beyersdorf - How the Light Gets In

"The Fellowship is a wonderful launching pad for my next film; an opportunity to make it with high level professional support and services, and to then share it with a Sydney Film Festival audience." Melissa Anastasi - Chlorine













Clockwise from Top left: Image from Curtis Taylor's <u>Jadai</u>: The Broome Brawler; Image from Melissa Anastasi Chlorine; 2018 Lexus Australia Short Film Fellows with Vin Naidoo (Lexus, Senior Manager, Marketing); Lexus Fellow Anya Beyersdorf; Image from Beyersdorf's short film <u>How the Light Gets In.</u>

OPENING NIGHT - PRESENTED BY LEXUS

In addition to the Fellowship, Lexus held an exclusive program alignment with the Festival's Opening Night film for five consecutive years. This strategic positioning reinforced their aim of growing strong brand awareness with the Festival's discerning audience. As the Opening Night Presenting Partner, Lexus enjoyed prominent brand elevation, premium ticketing, and an exclusive hospitality package designed to engage their VIP stakeholders and customers with the festival experience.



OFFICIAL SFF FLEET

Lexus remains associated with SFF as the Official Fleet of the Festival, providing ground transportation, in comfort and luxurious style synoymous with their brand.



DISTINGUISHED PARTNER





Top: Actor Bryan Brown & filmmaker Rachael Ward (Palm Beach) in front of the 2019 co-branded media wall; Bottom: Actor & 2017 Lexus Fellowship Jury Chair, David Wenham on the red carpet at Sydney's State Theatre.

SYDNEY **FESTIVAL**

OPENING MIGHT

GALA HIGHLIGHTS















SYDNEY FILM FESTIVAL



Clockwise from top left: Opening Night crowd, State Theatre foyer; actor Miranda Tapsell on the red carpet; Nashen Moodley (SFF Festival Director), Clover Moore (Lord Mayor of Sydney), Leigh Small (SFF CEO); actor Hunter Page-Lochard; Nashen Moodley with 2017 Opening Night filmmaker Warwick Thornton We Don't Need a Map; Comedian and actor Tim Minchin; Australian film critic, Margaret Pomeranz; SFF Opening Night party at Centennial Hall (Sydney Town Hall)





LEXUS BRANDING

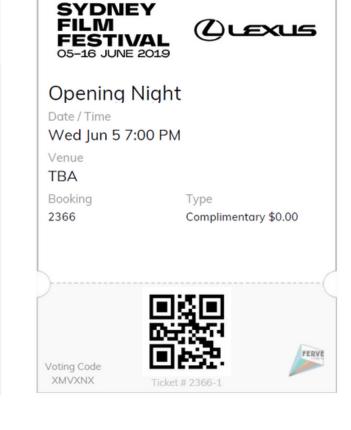
DIGITAL & SOCIAL, TICKETS, INVITATIONS, AND VIP PASSES





Lexus Australia and Sydney Film Festival believe in supporting emerging Australian talent so that new voices and fresh ideas keep art forms moving forward.



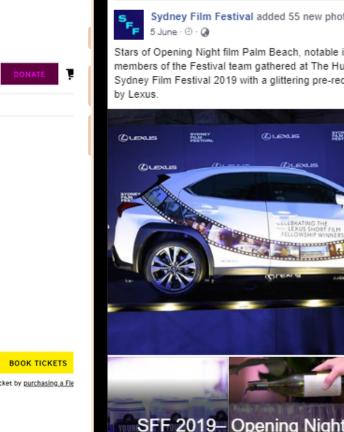




Directed by Multiple directors 2019 Australia 59 minutes Unclassified 18+

made by recipients of the Lexus Short Film Fellowship.

For the third consecutive year, Sydney Film Festival will premiere four short films





PRESENTED BY (LEXUS

THE POWER OF PARTNERSHIPS

Corporate-cultural partnerships are vital for the sustainability and vitality of the arts. At its essence, the Lexus partnership created an emotional connection with a savvy, experience seeking audience of a prestigious cultural event, whereby satisfying corporate goals and objectives. The collaboration not only celebrated innovation and creativity but also delivered substantial return on investment and mutual benefits for both parties.

To learn more about partnering with the Festival, please contact SFF's dedicated Development Team on +61 2 8220 6600.

Or visit the SFF website: www.sff.org.au/support-us/partnerships

Image: Vin Naidoo (Lexus Australia, Senior Manager, Marketing); with Leigh Small (SFF CEO) & Nashen Moodley (SFF Festival Director) in front of the Lexus display car at Sydney Town Hall.



"Our partnership with Lexus grew from their support of our Opening Night to something with even greater impact: supporting young Australian filmmakers to realise their ambitions through making a short film (with a significant budget to do so). It was a great example of a partnership that truly had an impact on filmmaking in Australia, benefiting Lexus, Sydney Film Festival and, crucially, young filmmakers. We were truly delighted to work with Lexus on this very fruitful collaboration which led to 12 excellent short films."

Nashen Moodley - SFF Festival Director

"Lexus wishes Sydney Film Festival and the fellowship program nothing but success and prosperity well into the future."

Vin Naidoo - Lexus Australia

Senior Manager, Marketing.